Mark G. Tratos (Bar No. 1086) tratosm@gtlaw.com 2 Thomas F. Kummer (Bar No. 1200) kummert@gtlaw.com 3 Nancy R. Ayala (Bar No. 7146) ayalan@gtlaw.com 4 Peter H. Ajemian (Bar No. 9491) 5 ajemianp@gtlaw.com GREENBERG TRAURIG, LLP 6 3773 Howard Hughes Parkway Suite 400 North 7 Las Vegas, Nevada 89169 Telephone: (702) 792-3773 8 Facsimile: (702) 792-9002 9 Counsel for Plaintiff 10 UNITED STATES DISTRICT COURT 11 DISTRICT OF NEVADA GREENBERG TRAURIG, LLP 3773 Howard Hughes Parkway, Suite 400 North Lav Vegas, Novada 89169 Telephone: (702) 792-3773 Facsimile: (702) 792-9002 12 Teller, an individual, Case No. 2:12-cv-00591-JCM-GWF 13 Plaintiff, 14 v. PLAINTIFF'S MOTION FOR 15 Gerard Dogge (p/k/a Gerard Bakardy), an SUMMARY JUDGMENT AS TO THE individual. COPYRIGHT INFRINGEMENT 16 **CLAIM** Defendant 17 18 19 20 Plaintiff Teller ("Teller" or "plaintiff") by and through undersigned counsel, hereby files this 21 Motion for Summary Judgment as to the Copyright Infringement Claim ("motion"). Plaintiff Teller 22 moves this court to enter summary judgment declaring that defendant Gerard Dogge ("defendant" or 23 "Dogge") is liable for copyright infringement as a matter of law. This motion is made pursuant to 24 Rule 56 of the Federal Rules of Civil Procedure and is based upon the attached memorandum of 25 points and authorities, the papers and pleadings on file in this action, the Declaration of Mark G. 26 Tratos ("Tratos Dec.") the exhibits attached hereto, and any oral argument permitted by this court at 27 the time of hearing, all of which are incorporated herein by this reference.

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DATED this 8th day of July, 2013.

GREENBERG TRAURIG, LLP

/s/ Mark G. Tratos

Mark G. Tratos (Bar No. 1086) Thomas F. Kummer (Bar No. 1200) Nancy R. Ayala (Bar No. 7146) Peter H. Ajemian (Bar No. 9491) 3773 Howard Hughes Pkwy, Suite 400 North Las Vegas, NV 89169

Counsel for Plaintiff

MEMORANDUM OF POINTS AND AUTHORITIES

I. <u>INTRODUCTION</u>

The copyright infringement claim in this suit is straightforward. Famous Las Vegas magician Teller has been performing his signature illusion, "Shadows," for almost forty years. In 1983, Teller obtained a U.S. Copyright Registration for "Shadows" as a work of the performing arts in the nature of a "pantomime drama" (hereinafter the "Work"). The script on deposit with the U.S. Copyright Office depicts the Work in dramatic detail, including how the main character of this drama, "the Murderer," dismembers a rose, piece by piece, by slicing into its shadow projected on a screen some distance behind it. Teller's live performances of the Work through time follow this script exactly, including those captured on video and submitted with this motion, attached hereto as **Exhibit 1**.

A few years ago, Belgian entertainer Gerard Dogge came across a video of Teller performing the Work on YouTube. He downloaded the work and studied it. Hoping to make millions, Dogge created his own rose prop and made plans to sell it and the illusion to the public. Dogge posted two video advertisements on YouTube, showing Dogge performing "Shadows," together with an offer to sell the illusion for 2,249€, around \$3,000. There is no doubt that Dogge's version is based on Teller's illusion, as Dogge states in the comments to the video that "I've seen the great Penn & Teller performing a similar trick…" and Dogge "tagged" the videos with key word tags including

"Penn" and "Teller." The print advertisement Dogge created to advertise the illusion says "Better Than in Las Vegas," and when Dogge was asked to explain that in his deposition, he expressly admitted that the reference to "Las Vegas" was a reference to Teller.

To prove copyright infringement, Teller must prove two elements: (1) "ownership" of a valid copyright and (2) "copying" – that Dogge copied his copyrighted work. As a matter of law, Teller's copyright registration provides prima facie evidence of ownership. Copying is proven with two subelements: Teller must show that Dogge had access to the copyrighted work and that the works are substantially similar. Here, Dogge has admitted to having viewed Teller's Shadows illusion on YouTube; access is undisputed. As such, this motion focuses primarily on the issue of substantial similarity.

Dogge admits to "cloning" Teller's illusion – a man dressed in dark clothes dismembers a red rose in a vase on a small table by cutting into its shadow, cast by a spotlight upon a white screen several feet away, until nothing is left but the stem. Although there are small variations – a coke bottle instead of the vase, the last few moments of the conclusion of the illusion¹ – there can be no doubt that the two are substantially similar as a matter of law.²

As Dogge's work is substantially similar to Teller's copyrighted work, and because all other elements of copyright infringement have been met, this court should grant summary judgment in Teller's favor. Because Dogge has infringed a prior registered work, this court should award

LV 420032005v7 Page 3 of 19

The last moment of Dogge's presentation differs slightly; he removes the rose and empties the vase of water. But the principal and distinctive dramatic action of the piece – pruning a rose by cutting its shadow – are recognizably substantially the same.

However, as this court is aware through the filing of numerous discovery motions, defendant Dogge has refused to produce his infringing video or the manual of his to perform the illusion or the instructional DVD which is at issue in this litigation, and most recently claims that he deleted it from his computer hard drive and no longer has a copy of it. Despite the court's Order that Dogge produce the video, or in the alternative that he turn over his computer hard drive for mirror-imaging and inspection to see if the video still exists, Dogge has not complied and has not produced the video.

Further, the court ordered that Dogge consent to a stipulation that YouTube produce the video; and while Dogge has provided plaintiff with a letter of consent that has been repeatedly submitted to YouTube (along with a copy of the court's Order), to date YouTube has not responded to the stipulated requests for production of Dogge's video. As such, plaintiff is proceeding with this motion with the best evidence available – the various documents and discovery responses that are of record, as well Dogge's own sworn deposition testimony.

GREENBERG TRAURIG, LLP 3773 Howard Hughes Parkway, Suite 400 North Las Vegas, Nevada 89169 Telephone: (702) 792-3773 Facsimile: (702) 792-9002 statutory damages and attorneys' fees pursuant to the Copyright Act.³

II. STATEMENT OF FACTS

A. FACTUAL BACKGROUND REGARDING PLAINTIFF

- 1. Plaintiff is a professional entertainer and magician and part of the world-famous magic and comedy duo Penn & Teller. Penn & Teller are famous in the magic community for creating innovative magic tricks, and have become well-known in the United States and throughout the world for their unique brand of entertainment, including both live theater and televised shows that incorporate comedy along with unusual and cutting-edge magic routines (hereinafter the "Show").
- 2. Penn & Teller have enjoyed major national and worldwide success, including sold-out runs on Broadway, world tours, Emmy-winning TV specials and hundreds of guest appearances on popular television shows such as "Late Show with David Letterman," "The Tonight Show with Jay Leno," "Friends," "The Simpsons," "Chelsea Lately" and "Top Chef," to name a few.
- 3. Additionally, Penn & Teller had their own critically acclaimed television series on the Showtime cable network called "Penn & Teller: BS!," which was nominated for thirteen Emmys and was the longest running series in the history of the network. Penn & Teller also had a British television series called "Fool Us" that recently ran, and have a show on the Discovery Channel called "Penn & Teller Tell A Lie." Penn and Teller have had many appearances on "Saturday Night Live" and a PBS special ("Penn & Teller Go Public"), and a public educational series on PBS called "Behind the Scenes." They also appeared on two British television series.
- **4.** Penn & Teller have written two national best-selling books, hosted their own Emmy nominated variety show for the FX network, starred in their own specials for major networks ABC, NBC and Comedy Central and produced the critically lauded feature film documentary "The

LV 420032005v7

³ This motion relies upon excerpts from Dogge's deposition. At the time of filing, Dogge had not yet reviewed his deposition transcript and made any changes. If Dogge does so, Teller will supplement or amend this motion as appropriate. Further, there are several motions currently pending before the court that may affect this motion; specifically, Teller's motion to enforce this court's orders and to compel, depending on the outcome, may affect the evidence available. Teller also has a pending motion for clarification of the Minute Order dated July 5, 2013, which

set the hearing date for several pending motions for July 26. Teller requested that the court clarify whether or not this was also intended to delay the dispositive motion deadline. Nevertheless, out of an abundance of caution, Teller files his dispositive motions today so as to respect the deadline.

Aristocrats."

- 5. Currently, Penn & Teller are performing their live Show regularly at The Rio All-Suite Hotel & Casino in Las Vegas, Nevada ("The Rio"), where it has been running for over eleven years, making it one of the longest running, successful and most-beloved shows in Las Vegas history. Penn & Teller's long run at The Rio has earned them the prestigious award of "Las Vegas Magicians of the Year" six times, including in 2011.
- 6. Plaintiff Teller has been instrumental in the success of the Show, and has created many of the original comedy bits and magic tricks that have been featured in the Show over the years. One of Teller's most successful and lasting original magic tricks is the dramatic work "Shadows," which is the subject of the instant litigation.
- 7. Teller created the highly innovative and unusual dramatic work "Shadows" in 1975, and obtained a U.S. Copyright Registration for it in 1983. True and accurate copies of U.S. Copyright Office Certificate of Registration No. PA 469-609, and the deposit materials submitted in support of the registration, are attached hereto as **Exhibit 2**.
- 8. "Shadows" essentially consists of a spotlight trained on a bud vase containing a single flower or rose. The light falls in such a manner that the shadow of the real rose is projected onto a white screen positioned some distance behind it. Teller then enters the otherwise still scene takes a large knife, and proceeds to use the knife to dramatically sever the leaves and petals of the rose's shadow on the screen slowly, one-by-one, whereupon the corresponding leaves of the real rose sitting in the vase fall to the ground, breaking from the stem at exactly the point where Teller cut the shadow projected on the screen behind it. The magic trick "Shadows" was the first illusion of its kind.
- 9. "Shadows" has been performed by Teller in Penn & Teller's Show thousands of times, including live and televised performances throughout the United States and the world. In fact, "Shadows" has appeared in every Penn & Teller Show performed on and off Broadway and in their national tours. It is the oldest, most venerated piece of material in continuous use in Penn & Teller's Show, and while other material has come and gone, it has remained as a universal favorite.
 - 10. "Shadows," among all of Penn & Teller's repertoire, has attained an

iconic quality as the piece with the longest association to Penn & Teller's Show, and to Teller himself. It is considered one of the rare new plots in the canon of 20th Century magic and is Teller's principal claim to fame in magic history. In fact, "Shadows" is to this day a major part of the Show currently running at The Rio, and it has been used so extensively and exclusively by Teller that it has become his signature piece - millions of people in the United States and around the world have seen Teller perform "Shadows," and have come to identify this signature piece with its creator and source: Teller.

B. UNDISPUTED FACTS RELATING TO COPYRIGHT INFRINGEMENT CLAIM

- 1. Teller owns a valid copyright registration for the Work, as evidenced by U.S. Copyright Office Certificate of Registration No. PA 469-609 and the deposit materials consisting of the script of the Work submitted in support of the registration, (*See Exhibit 2*).
- 2. Teller has been performing the Work in accordance with the script on deposit with the U.S. Copyright Office, as indicated in videos capturing Teller's live performances of the Work through time. (See Exhibit 1).
- 3. Dogge has seen a video of Teller's live performance of the Work, and downloaded a copy of Teller's video to his computer. *See* excerpts from deposition of Gerard Dogge, taken June 11, 2013 ("Dogge Depo"), attached hereto as **Exhibit 3**, pp. 37:10-11, 50:6-8; and Dogge's answer to plaintiff's first set of requests for admissions, dated February 8, 2013, response to request no. 3, p. 2:14-16, attached hereto as **Exhibit 4**). Dogge created a video of himself performing the Work called "The Rose and Her Shadow," in an attempt to copy or "clone" Teller's Work. (*See* **Exhibit 3**, Dogge Depo, pp. 179:4-180:4). He decided to profit from Teller's work by selling instruction on how to perform the illusion and his prop.
- **4.** Dogge posted this video advertisement on YouTube, showing Dogge performing "Shadows," together with an offer to sell the illusion for 2,249€, around \$3,000. (*See* **Exhibit 4**, response to request no. 16; **Exhibit 3**, Dogge Depo, p. 66:9-15).
- 5. Dogge states in the comments to the video that "I've seen the great Penn & Teller performing a similar trick..." (*See* Screenshot of Dogge's Video (TELLER000071), attached hereto as **Exhibit 5**; **Exhibit 3**, Dogge Depo, pp. 83:12-17)

- 6. Dogge also states in the comments to the video that "This is the most magical, romantic, and beautiful illusion I know." (*See* Exhibit 3, Dogge Depo, pp. 83:7-11; *see also* Exhibit 5).
- 7. Dogge "tagged" the videos with key word tags including "Penn" and "Teller." (See Dogge's answer to plaintiff's second set of requests for admissions, dated March 28, 2013, attached hereto as **Exhibit 6**, responses to requests to RFA 30-31).
- 8. The print advertisement Dogge created to advertise the illusion says "Better Than in Las Vegas." (See Dogge's Dutch Advertisement and English translation of same, attached hereto as Exhibit 7).
- 9. Dogge testified that the videos ended with a few words on the screen that also said "the better than in Las Vegas trick." When Dogge was asked to explain what he was referring to, he expressly admitted that the reference to "Las Vegas" was a reference to Teller. (*See* Exhibit 3, Dogge Depo, pp. 67:12-17).
- 10. Defendant intended his video "The Rose and Her Shadow" reach a worldwide audience, and intended to sell the illusion to anybody who would buy it. (*See* Exhibit 4, response to request no. 25-26; Exhibit 3, Dogge Depo, p. 136:4-7. (Q. "Was there any restriction as to the type of person that was going to buy this illusion?" A: "That he would pay for it, Mr. Tratos. That was the only restriction.")).
- 11. Dogge testified that his illusion was not a "kidnapping" of Mr. Teller's illusion, as Teller had contended at an earlier point in the litigation, but a "cloning." (*See* Exhibit 3, Dogge Depo, pp. 179:4-180:4.)
 - **12.** Dogge's video advertisement follows Teller's script/performance closely:
 - a. Dogge's video advertisement of The Rose and Her Shadow begins without Dogge in view of the camera, and simply shows a rose in a vase sitting on a table with its shadow clearly projected on a screen behind it. (See Exhibit 3, Dogge Depo, pp. 67:24-68:7; see also Exhibit 7).
 - **b.** Dogge enters the frame and begins dismantling the Rose by cutting its shadow. (See Exhibit 3, Dogge Deposition 68:10-11, 68:19-21; see also

Screenshot of Dogge's Video (TELLER000070), attached hereto as **Exhibit 8**).

- c. Dogge places the knife on the shadow of the rose where the leaves connect to the stem, appearing to cause the actual leaves to fall. (*See* Exhibit 3, Dogge Deposition 69:1-9; *see also* Screenshot of Dogge's Video (TELLER000069), attached hereto as Exhibit 9; *see also* Dogge's answer to plaintiff's third set of requests for admissions, response to request no. 9, p. 4:10-13, attached hereto as Exhibit 10).
- **d.** Dogge then goes to the other set of leaves on the other side of the stem and performs the same act, appearing to cause the corresponding leaves to fall. (*See* **Exhibit 3**, Dogge Depo, p. 69:13-23).
- e. Dogge then places his knife on the shadow of the rose where the petals join the stem and begins to cut the petals from the rose. (*See* Exhibit 3, Dogge Depo, pp. 69:24-70:3-5).
- f. Dogge then repeats that action and causes more petals to fall. (See Exhibit 3, Dogge Depo, p. 70:6-8).
- g. Left with only one petal, Dogge cuts its shadow and it falls. (See Exhibit3, Dogge Depo, p. 70:12-16).

III. LEGAL ARGUMENT

A. LEGAL STANDARD

FED. R. CIV. P. 56 requires entry of summary judgment when "the pleadings, depositions, answers to interrogatories and admissions on file, together with the affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter of law." *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 250, 106 S. Ct. 205 (1986); *Newton v. Uniwest Financial Corp.*, 802 F. Supp. 346, 352 (D. Nev. 1990). "Judgment as a matter of law is appropriate where there is no legally sufficient evidentiary basis for a reasonable jury to find for the nonmoving party." *Johnson v. Wells Fargo Home Mortg., Inc.*, 558 F. Supp. 2d 1114, 1118 (D. Nev. 2008) (citing FED. R. CIV. P. 50(a)).

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Substantive law determines which facts are material. To prevent entry of summary judgment, there must be a dispute over the facts that will affect the outcome of the lawsuit under governing law. Anderson, 477 U.S. at 248, 106 S. Ct. at 2510. An issue is not genuine if the evidence presented is self-serving and uncorroborated. "When opposing parties tell two different stories, one of which is blatantly contradicted by the record, so that no reasonable jury could believe it, a court should not adopt that version of the facts for purposes of ruling on a motion for summary judgment." Scott v. Harris, 550 U.S. 372, 380, 127 S. Ct. 1769, 1776 (2007).

For summary judgment, the moving party bears the initial burden of demonstrating the absence of a genuine issue of material fact and thereby, is entitled to judgment as a matter of law. FED. R. CIV. P. 56(c); Celotex Corp. v. Catrett, 477 U.S. 317, 323, 106 S.Ct. 2548, 91 L.Ed.2d 265 (1986). If that burden has been met, the non-moving party must then come forward and establish the specific material facts in dispute to survive summary judgment. Matsushita Elec. Indus. Co. v. Zenith Radio Corp., 475 U.S. 574, 588, 106 S. Ct. 1348 (1986). To withstand a properly supported motion, the nonmoving party who bears the burden of proof at trial must come forward with evidence to support the essential elements of its claim. National Assn. of Gov't Employees v. City Pub. Serv. Bd., 40 F.3d 698, 712 (5th Cir. 1994) (citing Celotex, 477 U.S. at 321-23).

The non-moving party's burden is such that it must do more than simply show there is some metaphysical doubt as to the material facts. *Matsushita*, 475 U.S. at 586. The non-moving party must produce enough evidence so that a reasonable trier of fact could return a verdict or judgment for the non-moving party. Anderson, 477 U.S. at 248, 106 S. Ct. at 2510. Accordingly, mere disagreement or bald assertions that a genuine issue of material fact exists does not preclude the use of summary judgment. Harper v. Wallingford, 877 F. 2d 728, 731 (9th Cir. 1989).

В. PLAINTIFF'S PARTIAL MOTION FOR SUMMARY JUDGMENT SHOULD BE GRANTED PLAINTIFF'S REGISTERED COPYRIGHT.

In order to prevail on a claim for direct copyright infringement, a plaintiff must establish two elements by a preponderance of the evidence: (1) plaintiff's ownership of a valid copyright; and (2) defendant's copying of constituent elements of a work that are original. Feist Publications, Inc. v. Rural Tel. Serv. Co., 499 U.S. 340, 361 (1991).

1. Plaintiff Owns a Valid Copyright.

With regard to the first element, ownership of a valid copyright, a copyright registration certificate constitutes *prima facie* evidence of plaintiff's ownership of a valid copyright. 17 U.S.C. §410(c); *see Southern Bell Tel. & Tel. v. Associated Tel. Directory Publishers*, 756 F.2d 801(11th Cir. 1985); *Microsoft Corp. v. PC Exp.*, 183 F. Supp. 2d 448, 453 (D.P.R. 2001); *Arthur Rutenberg Corp. v. Dawney*, 647 F. Supp. 1214, 1216 (M.D. Fla. 1986).

Here, plaintiff owns a valid copyright in the Work at issue as evidenced by U.S. Copyright Office Certificate of Registration No. PA 469-609. (*See Exhibit 2*). This copyright registration provides *prima facie* evidence of plaintiff's ownership of a valid copyright; as such, the first element of establishing a claim for direct copyright infringement is satisfied.

2. Defendant Copied Constituent Elements of Plaintiff's Original Work.

The second prong, copying, requires a plaintiff to demonstrate that the defendant used constituent elements of plaintiff's material that are original, and thus, subject to copyright protection. *See Feist Publications, Inc.*, 499 U.S. at 361. Copying can generally be shown when "the infringer had access to plaintiff's copyrighted work and that the works at issue are substantially similar in their protected elements." *Cavalier v. Random House, Inc.*, 297 F.3d 815, 822 (9th Cir. 2002). In other words, "copying is demonstrated by showing (1) circumstantial (or other) evidence of defendants' access to the protected works, and (2) substantial similarity between the copyrighted and accused works." *Lanard Toys Ltd. v. Novelty Inc.*, 511 F. Supp. 2d 1020, 1031 (C. D. California, Western Division 2007) (citing *Kouf v. Walt Disney Pictures & Television*, 16 F.3d 1042, 1043 n. 2 (9th Cir. 1994)).

a. The Undisputed Facts Show that Defendant Had Access to Plaintiff's Work.

The term "access" is defined as "an opportunity to view or copy plaintiff's work." *Three Boys Music Corp. v. Bolton,* 212 F.3d 477, 482 (9th Cir.2000) (quoting *Sid & Marty Krofft Tele. Prods., Inc. v. McDonald's Corp.,* 562 F.2d 1157, 1172 (9th Cir.1977)). Access is proven where "(1) a particular chain of events is established between the plaintiff's work and the defendant's access to that work (such as through dealings with a publisher or record company), or (2) the plaintiff's work

GREENBERG TRAURIG, LLP 3773 Howard Hughes Parkway. Suite 400 North Las Vegas, Nevada 89169 Telephone. (702) 792-3773 Faesimile: (702) 792-9002 has been widely disseminated." Id.

Here, the undisputed facts show that Dogge had access to plaintiff's copyrighted work. In Dogge's sworn deposition testimony, he not only admitted to having seen a video of Teller performing the Work, but he also admitted to keeping a copy of Teller's video on his computer. Specifically, when asked if he had ever seen Teller perform the Work, Dogge answered "I saw Shadows from Mr. Teller, the illusion, magic trick, on the Internet on YouTube." *See* Exhibit 3, Dogge Depo, p. 37:10-11. Later in Dogge's deposition testimony he admits that he downloaded and stored a video copy from YouTube of Teller's performance of "Shadows." *See* Exhibit 3, Dogge Depo, p. 50:6-8 ("Q. Did you keep a copy of that video on your computer? A. Yes, I did.")⁴

As further evidence of Dogge's access to Teller's Work, in an answer to one of Plaintiff's Requests for Admission, defendant admitted to having seen a video on the internet of Teller performing the Work. *See* **Exhibit 4**, response to request no. 3, p. 2:14-16 ("Yes, I Admit that I've seen Teller perform Shadows, on the internet (YouTube) prior to creating The Rose and Her Shadow.") As such, the undisputed facts show that defendant had access to plaintiff's Work.

b. The Undisputed Facts Show that Defendant's Video is Substantially Similar to Plaintiff's Work.

"A grant of summary judgment for plaintiff is proper where works are so overwhelmingly identical that the possibility of independent creation is precluded." *Twentieth Century-Fox Film Corp. v. MCA, Inc.*, 715 F.2d 1327, 1329-30 (9th Cir. 1983) (citing *Peter Pan Fabrics, Inc. v. Dan River Mills, Inc.*, 295 F.Supp 1366, 1369 (S.D.N.Y.), *aff'd*, 415 F.2d 1007 (2d Cir. 1969). The Ninth Circuit has reasonably understood that summary judgment is necessarily available for copyright infringement cases based on the facts of each case. *MCA*, 715 F.2d 1327 at 1330, n. 6 ("If Rule 56 is to be of any effect, summary judgment must be granted in certain situations. See 6 J. Moore & J. Wicker, Moore's Federal Practice § 56.17[14] at 56-800 to 802 (3d ed. 1982)").

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performance.

Interestingly, when Dogge and Teller first communicated in an effort to settle the case, Dogge claimed he saw Teller perform the illusion while on a trip to Las Vegas and that he had posed for a picture with Teller, he then later changed

his testimony on this point when the litigation began but nevertheless admits to downloading and watching the Teller

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To determine whether two works are substantially similar, the Ninth Circuit employs a twopart analysis: an 'extrinsic' test and a subjective 'intrinsic' test. Lanard Toys Ltd., 511 F. Supp. 2d at 1037 (citing Smith v. Jackson, 84 F.3d 1213, 1218 (9th Cir.1996)); Cavalier v. Random House, Inc., 297 F.3d 815, 822 (9th Cir. 2002). "Under the extrinsic test, the court considers whether two works share a similarity of ideas and expression as measured by external, objective criteria." Id. (citing Apple Computer, Inc. v. Microsoft Corp., 35 F.3d 1435, 1442-43 (9th Cir.1994)). "In applying the extrinsic test, the court carries out an 'analytic dissection' of the isolated elements of each work, excluding the other elements and the combination of elements." Id. (citing Dr. Seuss Enters., L.P. v. Penguin Books USA, Inc., 109 F.3d 1394, 1398 (9th Cir.1997)). In applying the "intrinsic" test, the court determines whether a reasonable person would perceive a substantial similarity in the "total concept and feel" of each work. Lanard Toys Ltd., 511 F. Supp. 2d at 1038 (citing Litchfield v. Spielberg, 736 F.2d 1352, 1357 (9th Cir.1984)). When applying these two analyses, Ninth Circuit courts have found that when an allegedly infringing work is so closely hewn to the copyrighted work in its observable elements, both of the tests are fulfilled. E.g. Star Fabrics, Inc. v. Target Corp., No. CV 10-07987 DDP AGRX, 2011 WL 4434221 (C.D.Cal. Sept. 22, 2011) (finding substantial similarity and granting summary judgment for plaintiff when infringing dress manufacturer used observably the same design as a copyrighted dress); Sanrio, Inc. v. Jay Yoon, No. 5:10-CV-05930 EJD, 2012 WL 610451, at *3 (N.D. Cal. Feb. 24, 2012) (finding substantial similarity and granting plaintiff's motion when infringing user sold costume jewelry featuring distinctive characteristics of copyrighted "Hello Kitty" characters); L.A. Printex Industries, Inc. v. Lia Lee, Inc., No. CV-08-1836 ODW PJWX, 2009 WL 789877, at *5 (C.D. Cal. Mar. 23, 2009) (finding substantial similarity and granting plaintiff's copyright infringement summary judgment motion when infringing user sold shirts with "virtually identical" designs compared to copyrighted design); Livingston v. Morgan, No. C-06-2389 MMC, 2007 WL 2140900, at *7-8 (N.D. Cal. July 25, 2007) (finding substantial similarity and granting plaintiff's motion for summary judgment for copyright infringement for infringer's use of photo which was identical in "concept and feel" to copyrighted photo); Asia Entertainment, Inc. v. Nguyen, (C.D. Cal. 1996) (finding substantial similarity and granting summary judgment for plaintiff when infringing song had approximately the

GREENBERG TRAURIG, LLP 3773 Howard Hughes Parkway, Suite 400 North Las Vegas, Nevada 89169 Telephone. (702) 792-3773 Faesimile: (702) 792-9002 same lyrics translated from copyrighted song).

Here, the undisputed facts show that Dogge's video "The Rose and Her Shadow" is substantially similar to Teller's Work. Because defendant Dogge has not complied with the court's order and refuses to produce his infringing video, there is no copy of Dogge's infringing video to show the court at this time. However, plaintiff feels that the undisputed facts contained in the record amply show that the Dogge's video is substantially similar to plaintiff's Work as a matter of law. As such, plaintiff supports his argument for substantial similarity with the best evidence available – the various documents and discovery responses that are of record, as well Dogge's own sworn deposition testimony.

For the convenience of the court, and for ease of comparison, plaintiff presents the undisputed facts proving substantial similarity in a chart form, as follows:

Plaintiff Teller's Copyright of "Shadows"	Defendant Dogge's Video Performance of "The Rose and Her Shadow"
"The stage is dark. The spotlight is slowly illuminated, revealing the rose and the vase, and casting their shadows on the screen." (See Exhibit 2, p. TELLER000004).	"Q When you posted the video, did you first have the image of the rose and its shadow appearing first by itself before you enter the filled version on the screen? A. I don't understand your question, Mr. Tratos. Do you mean that the video start with a – a picture without me in the scene? Is this your question? Q. That's correct. A. Yes, I think so, sir. As I remember, I was not in the picture." (See Exhibit 3, Dogge Depo, p. 67:24-68:7; see also Dogge's Dutch Advertisement and English translation of same, attached hereto as Exhibit 7).
"The Murderer becomes visible, lurking stage	"Q. Okay. Did you enter the picture from the
right, turning his dagger thoughtfully in his	left-hand side of the screen?
fingers."	A. I entered the picture, as I remember, from
(See Exhibit 2, p. TELLER000004).	the right-hand side of the screen." (See Exhibit

⁵ As the court is fully aware, Dogge continues to claim that he deleted the video from his computer hard drive, well after the start of the litigation, and no longer has a copy of it. As the court is also aware, to this point YouTube has not responded to requests for the video. If Teller obtains the video while this motion is still pending, Teller will file it with the court.

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	1		3 , Dogge Depo, 68:8-11).
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	3	"He raises the dagger. He places the tip of the dagger on the paper screen, just at the point	"Q. Okay. Did you take the knife and place the knife on the shadow of the rose where the
	4 5	where the shadow of the branch joins the shadow of the leaves." (See Exhibit 2,	leaves were connected to the stem first? A. Yes, I think so Mr. Tratos. Yes." (See Fighthia 2. Degree Page 17. 60:1.4: read also
	6	p.TELLER000004).	(See Exhibit 3, Dogge Depo, p. 69:1-4; see also Exhibit 9).
	7	"He stabs gently through the paper. The (stage	"Q. And when you did that, did you cut
	8	right) leaves of the real rose fall, breaking from the stem at exactly the point where the shadow	apparently – did – did the video make it appear as if you cut the leaves from the stem, causing
	9	was cut." (See Exhibit 2, p. TELLER000004).	them to fall? A. Yes, I did, Mr. Tratos." (See Exhibit 3,
	10		Dogge Depo, p. 69:5-9).
	11		"Request No. 9: Admit that in the YouTube
Vorth	12		videos of the Rose and Her Shadow, as you "cut" the shadow of the Rose Apparatus, the
, LLP nite 400 N 169 773	13		corresponding leaf falls off of the Rose Apparatus.
GREENBERG TRAURIG, LLP 3773 Howard Hughes Parkway, Suite 400 North Las Vegas, Nevada 89169 Telephone: (702) 792-3773 Facsimile: (702) 792-9002			Response: Defendant admits this request."
	14		(See Exhibit 10 Dogge's answer to plaintiff's third Set of requests for admissions, response to
	15		request no. 9, p. 4:10-13).
	16	"The Murderer pauses, then glides to the far	"Q Did you then go to the other set of
	17	(left) edge of the screen. He looks at the	leaves on the other side of the stem and perform
	18	remaining (stage right) leaf—branch. Again he cuts through the shadow, and again the	the same act of putting the knife on the shadow at the connecting point and apparently cut those
	19	corresponding real rose leaves fall." (See Exhibit 2, p. TELLER000005).	leaves off by – by putting the knife on the shadow?
	20	(See Exhibit 2, p. TELLER000003).	A. I remember I did, Mr. Tratos. Yes.
	21		Q. And did that cause the appearance of those leaves to fall?
	22		A. On the real rose, of course, the – the – the
	23		leaves were falling on the real rose. And that's what you could see in the shadow as well. Yes."
	24		(See Exhibit 3, Dogge Depo, p. 69:13-23).
	25	"He looks at the blossom. He raises the dagger, placing its tip on the shadow of the stem just	"Q. Okay. And did you, in fact, then put your knife on the shadow of the rose where the petals
	26	where it joins the blossom."	occurred attached to the stem? A. Yes, Mr. Tratos."
	27	(See Exhibit 2, p.TELLER000005).	(See Exhibit 3, Dogge Depo, pp. 69:24-70:2).
	28	"He pierces the paper. One by one petals start to fall."	"Q. Did you then apparently make a cut on the shadow which causes some of the petals to fall?

(See Exhibit 2, p. TELLER000005).	A. I think so. Yes, Mr. Tratos." (See Exhibit 3, Dogge Depo, p. 70:3-5).
"He twists the knife. More petals fall." (See Exhibit 2, p. TELLER000005).	"Q. And did you – did you repeat that action again to cause more petals to fall? A. Yes, Mr. Tratos." (See Exhibit 3, Dogge Depo, p. 70:6-8).
"Only one remains. He gives a final jab. The last petal drops off." (See Exhibit 2, p. TELLER000005).	"Q. Sure. When you finally were left with the – A. The last part? Q. – the rose stem and just one petal, did you then cut the petal off by cutting its shadow?" A. Yes, Mr. Tratos." (See Exhibit 3, Dogge Depo, p. 70:12-16).
"He lowers the dagger. He contemplates the stem of the rose, now pruned of its leaves and its flower." (See Exhibit 2, p. TELLER000005).	"QSo then, when you completed those particular steps, can you tell me if you then had a stem that was naked, had nothing, either leaves or petals, did you set your knife down? A. Yes." (See Exhibit 3, Dogge Depo, pp. 71:25-72:4).

The undisputed facts demonstrate the striking similarities between Teller's Work and Dogge's infringing video performance; therefore, both the "extrinsic" and "intrinsic" tests are fulfilled here. Under the "extrinsic" test, a comparison of the similarity of ideas and expression as measured by external, objective criteria shows that Dogge's video performance is virtually identical to Teller's Work. Both share the central theme of the main (and only) actor in the drama cutting the projected shadow of a rose in a vase to manipulate the actual rose. The actor in both Teller's Work and Dogge's video moves deliberately and methodically to dismember the rose, petal by petal, by cutting into only the rose's shadow with a large knife. Each cut of the shadow is rewarded with another falling petal until the entire rose has been completely pruned, leaving only the naked stem. The above chart of undisputed facts exemplifies an analytic dissection of the isolated elements of both the Work and the video, and shows that Dogge's video performance is nearly identical to Teller's copyrighted Work each and every step of the way.

With regard to the "intrinsic" test, a reasonable person would undoubtedly perceive a substantial similarity in the total concept and feel of both works. Again, the central theme of cutting

a rose's shadow to affect the rose itself is the main concept of both Teller's Work and Dogge's video performance.⁶ The action is performed in a virtually identical manner by a sole actor in each drama, demonstrating a strikingly similar look and feel for both works.

Finally, Dogge himself admitted that his illusion was not a "kidnapping" of Mr. Teller's Work, as Teller had contended at an earlier point in the litigation, but rather was a "cloning" of it. (*See* Exhibit 3, Dogge Depo, pp. 179:4-180:4). Dogge's admission shows that he intended to copy Teller's Work when he made his video of the illusion and offered to sell it to the world. As such, a grant of summary judgment for plaintiff is proper because Teller's copyrighted Work and Dogge's video are so overwhelmingly identical, and Dogge's intent to copy Teller's Work is so blatantly evident, that the possibility of independent creation is precluded.

C. PLAINTIFF IS ENTITLED TO STATUTORY DAMAGES FOR DEFENDANT'S WILLFUL COPYRIGHT INFRINGEMENT.

Having satisfied the elements of his claim for direct copyright infringement, plaintiff is entitled to an award of the maximum Statutory Damages for defendant's willful infringement of the plaintiff's registered copyright. Under the Copyright Act, statutory damages are available to a copyright owner whose effective date of registration is prior to the time the infringement begins. *See* 17 U.S.C. § 412. A copyright owner "may elect, at any time before final judgment is rendered, to recover, instead of actual damages and profits, an award of statutory damages for all infringements involved in the action." 17 U.S.C. § 504(c)(1).

Furthermore, where the infringing conduct of the defendant is willful, the maximum award of statutory damages is \$150,000.00 for each work infringed. 17 U.S.C. § 504(c)(2). Generally, defendants are found to have acted willfully when they have knowledge their conduct constitutes copyright infringement. See Peer Int'l Corp. v. Pausa Records, Inc., 909 F.2d 1332, 1335 n.3 (9th Cir. 1990), cert. denied, 498 U.S. 1109, 111 S. Ct. 1019 (1991); See also, Fitzgerald Publ'g Co. v. Baylor Publ'g Co., 807 F.2d 1110, 1115 (2d Cir. 1986); Zomba Enters., Inc. v. Panorama Records, Inc., 491 F.3d 574, 584 (6th Cir. 2007); Cable/Home Communication Corp. v. Network Prods., Inc.,

LV 420032005v7 Page 16 of 19

⁶ In fact, Teller was first informed of the infringing video by a fellow magician who recognized the trick as Teller's.

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902 F.2d 829, 851 (11th Cir. 1990). Courts have also found the defendant acted willfully where the plaintiff sent a letter informing the defendant of the infringing activity, and the defendant chose to simply ignore the letter. Chi-Boy Music v. Charlie Club, Inc., 930 F.2d 1224, 1227-9 (7th Cir. 1991).

Here, plaintiff is electing to pursue statutory damages rather than actual damages and profits for Defendant's willful infringement of plaintiff's copyrighted work. Plaintiff's effective date of registration is prior to the commencement of Defendant's infringing activities. Further, plaintiff has shown defendant willfully infringed plaintiff's copyright. Therefore, plaintiff timely obtained a copyright registration in the Work and is entitled to the maximum statutory damages of \$150,000. Specifically, the evidence of record shows that plaintiff's effective date of copyright registration is January 6, 1983. (See Exhibit 2). Defendant's subsequent infringement began many years later when he created and posted his "The Rose and Her Shadow" video to YouTube on or about March of 2012.

Furthermore, defendant's infringement was willful because defendant was made aware of plaintiff's valid ownership of a copyright registration in the Work when Teller and Dogge started to discuss the issue on or about March 15, 2012. Despite Dogge becoming aware that one of his infringing videos had been taken down from YouTube as the result of plaintiff's copyright complaint, he left a second, nearly identical, video up on YouTube with full knowledge that it was infringing. Due to defendant's willful infringement of plaintiff's registered copyright, and defendant's knowing and blatant disregard for plaintiff's rights and livelihood, this court should award plaintiff the maximum statutory damages.

PLAINTIFF IS ENTITLED TO HIS ATTORNEYS' FEES AND COSTS. D.

The Copyright Act provides:

§ 505. Remedies for infringement: Costs and attorney's fees

In any civil action under this title, the court in its discretion may allow the recovery of full costs by or against any party other than the United States or an officer thereof. Except as otherwise provided by

Which second video was also subsequently removed from YouTube though another formal copyright complaint by plaintiff.

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this title, the court may also award a reasonable attorney's fee to the prevailing party as part of the costs.

17 U.S.C. § 505.

Further, 17 U.S.C. § 412 provides that attorneys' fees and costs are available only to copyright owners who registered their unpublished works prior to the commencement of the infringement. Additionally, in a case where the infringement began after publication but prior to registration, a copyright owner who obtains a registration within three months of after first publication of the work is also entitled to recover attorneys' fees and costs. 17 U.S.C. § 412(2).

Here, as set forth above in the discussion of statutory damages, plaintiff is entitled to attorneys' fees and costs because the copyright registration in the Work was obtained timely. Plaintiff has been forced to expend legal costs during the prosecution of this matter, and based on the defendant's knowing and willful conduct, plaintiff should be awarded its attorneys' fees and costs in this matter. Upon request of the court, plaintiff shall produce detailed billing statements for this matter for in-camera inspection, in order to protect the attorney-client privilege associated with such a detailed billing statement and shall supplement any further documentation that this court deems necessary.

IV. CONCLUSION

In light of the foregoing, plaintiff respectfully requests that this court GRANT Teller's Motion for Summary Judgment as to the Copyright Infringement Claim.

Dated this 8th day of July, 2013.

GREENBERG TRAURIG, LLP

/s/ Mark G. Tratos

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Counsel for Plaintiff

LV 420032005v7 Page 18 of 19

	1	CERTIFICATE OF SERVICE			
	2	Pursuant to FED. R. CIV. P. 5(b), I hereby certify that on July 8, 2013, service of the foregoing			
	3	PLAINTIFF'S MOTION FOR SUMMARY JUDGMENT AS TO THE COPYRIGHT			
	4	INFRINGEMENT CLAIM was made this date through the Court's CM/ECF electronic filing			
	5	system, via electronic mail and United States mail, postage prepaid to:			
	6	Gerard Dogge Hoevensebaan 2			
	7	2950 Kapellen Belgium - Europe			
	8	Beigium - Europe			
	9				
	10	/s/ Cvnthia Nev			
	11	An employee of Greenburg Traurig			
IG, LLP Suite 400 North (9169 -3773	12				
	13				
GREENBERG TRAURIG, LLP 3773 Howard Hughes Parkway, Suite 40 Las Vegas, Nevada 89169 Telephone: (702) 792-3773 Facsimile: (702) 792-9002	14				
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